




## State of New Jersey

DEPARTMENT OF AGRICULTURE  
DIVISION OF FOOD AND NUTRITION  
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*Secretary*

TO: School Business Administrators, Charter School Leads,  
Non-Public School Administrators, Food Service Directors

FROM: Rose Tricario, Director   
Division of Food and Nutrition

DATE: November 1, 2018

SUBJECT: Food Service Management Company Contracts

School Food Authorities (SFAs) contracting with Food Service Management Companies (FSMCs) that will enter into a base year contract for the 2019-2020 school year will still have the option of choosing either a cost reimbursable or fixed price contract. The Request For Proposal (RFP) process will continue to be utilized for both contracts, allowing SFAs to meet their district needs.

A webinar providing contract comparisons is scheduled for November 27<sup>th</sup>, 2018 at 10 am. We strongly encourage you to participate. To register for the webinar, click on the following link: <https://attendee.gotowebinar.com/register/7434120666308848387> .

The Division of Food and Nutrition will continue to provide training and technical assistance to ensure compliance with procurement regulations. If you have any questions, please contact Karla Holt at 609-292-7930 or [Karla.Holt@ag.nj.gov](mailto:Karla.Holt@ag.nj.gov).